



Supplemental Life Insurance with Jefferson Pilot Financial

Open Enrollment 2004- now through October 29, 2004

Why Choose Supplemental Life Insurance? *Consider these facts!*

A research study conducted in 2003; "Financial Impact of Premature Death" found:

- ❖ Two thirds (65%) of spouses reported that the death had a "devastating" or "major" financial impact on the families' financial security.
- ❖ More than one third (39%) received no life insurance proceeds at all!
- ❖ Nearly half (46%) of the deceased did not have a will.
- ❖ Less than half (46%) of the surviving spouses described their benefit as "adequate."

According to the National Funeral Directors Association,

The cost of a funeral service has risen 3 times faster than the cost of living

Voluntary Life Insurance Offers A Solution That Is...

- ✓ *Inexpensive and Payroll deducted*
- ✓ *Guaranteed* – no medical questions
- ✓ *Available* to your spouse and dependent children
- ✓ *Portable* - You can take it with you if you leave your current employer



JEFFERSON PILOT FINANCIAL

Supplemental Life Insurance with Jefferson Pilot Financial

Why Choose Jefferson Pilot?

Jefferson Pilot Financial is a company that:

Is top rated as a group ancillary benefits carrier!

- ✓ AAA rating (exceptionally strong financial security) Standard and Poor's
- ✓ A++ (superior) A.M. Best Company
- ✓ AA+ (high) Fitch

Is superior rated for customer satisfaction in all of the following areas!

2004 LOMA Plan Administrator & Producer Satisfaction Survey!

- ✓ Customer Service & Customer service staff
- ✓ Claims Processing & Claims staff
- ✓ Service Turnaround
- ✓ Reliability
- ✓ Responsiveness
- ✓ Assurance
- ✓ Empathy
- ✓ Plan administration

KEY ENROLLMENT FACTS

- Due date for all forms is October 29, 2004
- Coverage Effective Date – is determined by your signature date on the enrollment form
 - For elections *within* Guarantee Issue amounts – first of the month following HR's receipt of your completed enrollment form.
 - For elections *over* Guarantee Issue amounts – first of the month following Jefferson Pilot approval of the additional amounts over GI
- Employee's age determines spouse coverage limits and premiums
- Employee or Spouse must elect coverage for dependent children to be eligible
- If you currently have JP supplemental life- you may increase coverage during open enrollment- *increases of one level do not require Evidence of Insurability*
- Coverage Options – *Employee may elect up to 7 times annual earnings; spouse may elect up to 3.5 times Employee's annual earnings.*
- Terminating or Decreasing Coverage – *You may terminate or decrease your coverage at any time during the year.*
- Dependent Child Benefit – *You may elect coverage for your unmarried, dependent children who are under 23 years of age. Coverage for children begins at 14 days and is limited to \$250 until the child reaches 6 months; full benefits are paid after 6 months. Employee or Spouse must elect coverage for the dependent children to be eligible.*
- Coverage Reductions – *Supplemental Life Insurance will be reduced as follows:*
 - At age 65, benefits will reduce by 35% of the original amount;
 - At age 70, benefits will reduce by an additional 25% of the original amount;
 - At age 75, benefits will reduce by an additional 15% of the original amount.*Coverage reduction occurs automatically. Your age determines the cost per \$1,000 of your reduced coverage. Benefits will terminate when you retire or attain age 80 and your Spouse's coverage will terminate when you attain age 70. Prior to that, Spouse benefits reduce by 35% when you attain age 65.*
- Benefit Information on line – *Each insurance carrier's enrollment and EOI forms are available from your Department Representative, online at www.workforceexchange.net or by contacting the Benefits Information line at (951) 955-4981.*

Jefferson Pilot's Coverage Option Limits and Guaranteed Acceptance Period and Limits

The charts below outline the maximum coverage you may elect and the coverage that does NOT require an Evidence Of Insurability (statement of health) form.

If you do not enroll during a guaranteed acceptance period, the insurance carrier may deny your application for coverage and/or changes in coverage at a later date.

Guaranteed Acceptance within 60 Days of Eligibility (For example, within 60 days of date of hire or within 60 days from date entering an eligible bargaining unit)			
<i>Employee's Age*</i>	<i>Employee Coverage Limit</i>	<i>Spouse Coverage Limit</i>	<i>Dependent Coverage Limit</i>
Under 60	Elect up to \$250,000	Elect up to \$50,000	Elect up to \$10,000
Age 60-69	Elect up to \$100,000	Elect up to \$30,000	Elect up to \$10,000
Age 70 and Over	Elect up to \$50,000	No spouse coverage available after employee reaches age 70	Elect up to \$10,000

**Employee's Age determines spouse coverage limits and premiums.*

Enrolling During Annual Enrollment (You do not currently have coverage and you are beyond the initial eligibility period)			
<i>Employee's Age*</i>	<i>Employee Coverage Limit</i>	<i>Spouse Coverage Limit</i>	<i>Dependent Coverage Limit</i>
Under 60	Elect up to \$250,000; no EOI required up to \$100,000	Elect up to \$50,000; no EOI required up to \$30,000	Elect up to \$10,000; no EOI required
Age 60-69	Elect up to \$100,000; no EOI required up to \$10,000	Elect up to \$30,000; no EOI required up to \$10,000	Elect up to \$10,000; no EOI required
Age 70 and Over	Elect up to \$50,000; must provide EOI	No spouse coverage available after employee reaches age 70	Elect up to \$10,000; no EOI required

**Employee's Age determines spouse coverage limits and premiums.*

Increasing Coverage During Annual Enrollment (You currently have coverage and you are requesting <u>additional</u> coverage)			
<i>Employee's Age*</i>	<i>Employee Coverage Limit</i>	<i>Spouse Coverage Limit</i>	<i>Dependent Coverage Limit</i>
Under 60	Elect up to \$250,000; you may increase your coverage one level without EOI	Elect up to \$50,000; you may increase your coverage one level without EOI	Elect up to \$10,000; no EOI required
Age 60-69	Elect up to \$100,000; you may increase your coverage one level without EOI	Elect up to \$30,000; you may increase your coverage one level without EOI	Elect up to \$10,000; no EOI required
Age 70 and Over	Elect up to \$50,000; you may increase your coverage one level without EOI	No spouse coverage available after employee reaches age 70	Elect up to \$10,000; no EOI required

**Employee's Age determines spouse coverage limits and premiums.*